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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC63361	HON COMPANY, THE 200 Oak Street Muscatine, IA 52761	(800) 466-8694 (563) 272-7351 Customer Service Fax: (800) 833-3902 (563) 272-7384 E-mail: hongstateam@honcompany.com Website: www.hon.com	<u>Vendor ID#</u> 421491474 1000009331

Contractor offers Electronic Access Ordering (EDI).  
Contractor will accept the NYS Procurement Card.  
Contractor will honor orders less than the minimum order and ship at no additional cost.  
**Contact for Dealer Information is HON Government Customer Service (see above).**

*Full line of Office Furniture (Categories: 3-6, 9-14, 17, 22-26, 28, 30 and 31)*

HON January 2011 List Pricer will be effective January 30, 2011.

Preside Conference List Pricer Effective March 2011

SmartLink and Enable pricer pages date 6/2011

Discounts **(see the table on the following page)**

Special Promotion June 14, 2010 to August 26, 2011 Systems Furniture and Pedestals

Quantity discount for list purchases of \$25,000 to \$124,000 will be 72.5%

Minimum order: \$240.00

Inside delivery: Free standing products – Upstate +18% of net

Downstate +25% of net

Cal 133 Compliance: Included in price lists.

Guaranteed Delivery: 60 Calendar Days A/R/O

Warranty: Limited Lifetime

Tier	List													
1	\$240 - \$9,999	71.5%	58.2%	58.2%	58.2%	58.2%	58.2%	58.2%	58.2%	58.2%	58.2%	58.2%	58.2%	58.2%
2	\$10,000 - \$24,999	71.5%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%
3	\$25,000 - \$49,999	72.5%	62.3%	64.0%	64.0%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%
4	\$50,000 - \$124,999	72.5%	62.3%	65.0%	65.0%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%	62.3%
5	\$125,000 - \$312,499	72.5%	65.0%	71.5%	71.5%	63.8%	63.8%	63.8%	64.5%	64.5%	64.5%	64.5%	64.5%	64.5%
6	\$312,500 - \$499,999	72.5%	65.7%	71.5%	71.5%	64.2%	64.2%	63.8%	64.5%	64.5%	64.9%	64.5%	64.9%	64.9%
7	\$500,000 - \$624,999	72.5%	65.7%	71.5%	71.5%	64.5%	64.5%	64.5%	65.0%	65.0%	65.0%	65.0%	65.0%	65.0%
8	\$625,000 - \$999,999	72.5%	65.7%	73.3%	71.5%	64.9%	64.9%	64.5%	65.0%	65.0%	65.0%	65.0%	65.0%	65.0%
9	\$1,000,000 up to MOL	74.5%	66.4%	75.3%	71.5%	65.3%	65.3%	65.3%	65.0%	65.0%	65.0%	65.0%	65.0%	65.0%

List	
\$0 - \$9,999	58.2%
\$10,000 - \$24,999	61.1%
\$25,000 - \$49,999	62.3%
\$50,000 - \$199,999	62.3%

**SIN 71-302 - Education**

Accomplish, Proficiency, SmartLink

**SIN 711-1 - Systems and Pedestals**

Initiate System, Abound System, Simplicity II System, Brigade Pedestals, and Flagship Pedestals

**SIN 711-2 - Metal Desking & Computer Support**

Laminate Casegoods: Attune, F23B, Park Avenue Laminate, Valido, Vicinity  
 Metal Casegoods: 34000 Series, 38000 Series, Mentor, Metro  
 Tables: 61000 Series, 66000 Series, Adjustable Height Training Tables, Education Workstations, Essential Foundations, Perpetual Tables, Utility Tables, Preside Laminate Podium

**SIN 711-3 - Lateral Files & Storage**

F22, F23C, F24, Lateral Files, Metal Bookcases, Metal Overfiles, Shelf Files, Vertical Files

**SIN 711-3 - Other Filing & Storage**

Audio Visual Carts, Desk Towers, End Tower with Bookcase, File Centers, Personal Storage Towers, Storage Cabinets

**SIN 711-8 - Executive Office Furniture Casegoods**

Laminate Casegoods: 10500 Series, 10600 Series, 10700 Series, 94000 Series, Laminate Bookcases,  
 Veneer Casegoods: 92000 Series, 95000 Series, Announce, Arrive, Veneer Bookcases, Park Avenue Veneer, Pennsylvania Avenue

**SIN 711-9 - Conference Room Furniture**

Announce Hospitality Credenza, Announce Podium, Announce Presentation Cabinet

**SIN 711-11 - Tables**

94000 Series Tables, Activity Tables, Arrive Tables, Hospitality Tables, Huddle Tables, L Series, Occasional Tables (laminated and veneer), Park Avenue Tables, Pennsylvania Avenue Tables, Tercero Conference Tables, Preside Tables, Preside Veneer Hospitality Credenza, Preside Veneer Podium

**SIN 711-16 - Reception Seating**

Convera Lounge, Invitation Lounge

**SIN 711-17 - Multiple Seating**

Perpetual, Riley, Versant

**SIN 711-18 - Multi-Purpose Steel Seating**

5400 Series, 7700 Series, 7800 Series, Alaris, Allure, Boda, Ceres, Comfort Task, Convergence, Everyday Chair, F3, Folding Chairs, Gamut, Ignition Laurus, Mirus, Mobius, Multi-Purpose, Nucleus, Pagoda, Perpetual, Pillowsoft, Proficiency Chair, Pyramid, Resolution, Sensible Seating, Solutions, Tiempo, Unanimous, Versant, Volt 5720

**SIN 711-18 - Multi-Purpose Wood Seating**

2300 Series, 2400 Series, 2900 Series, 6540 Series, 6550 Series, Cambia, Invitation 2110 Series, Meadowbrook, Park Avenue, PillowSoft

**SIN 711-19 - Stacking Seating**

1080 Series, 4030 Series, 4040 Series, Olson, Stackaways